

Venngo

Engagement Report

- License Details

>
- Program Engagement

>
- Traffic

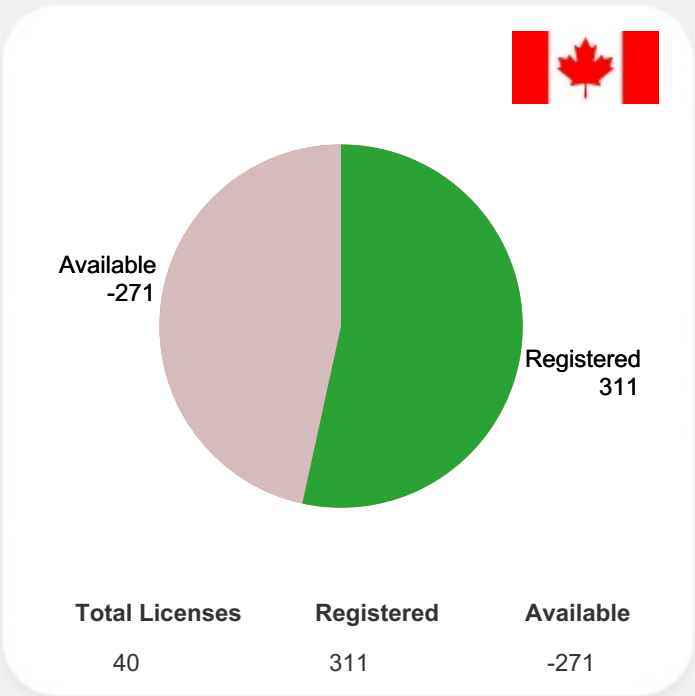
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- Glossary

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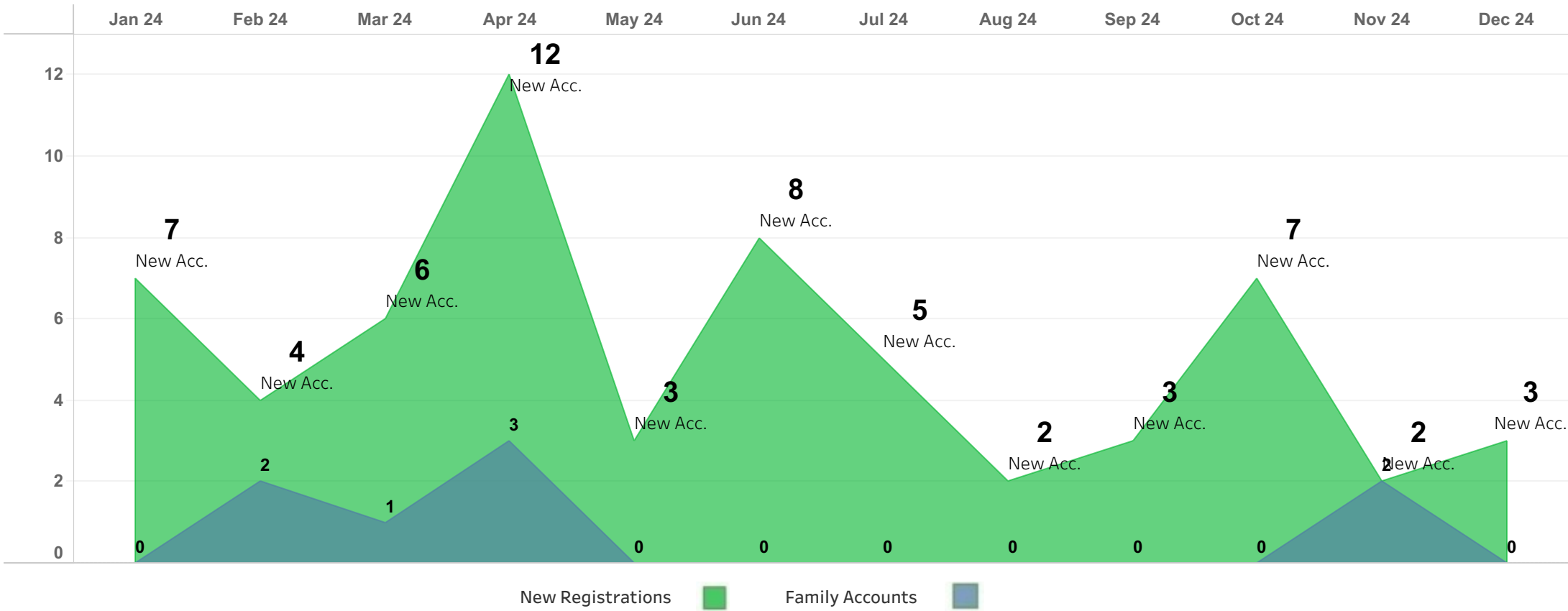
License Details



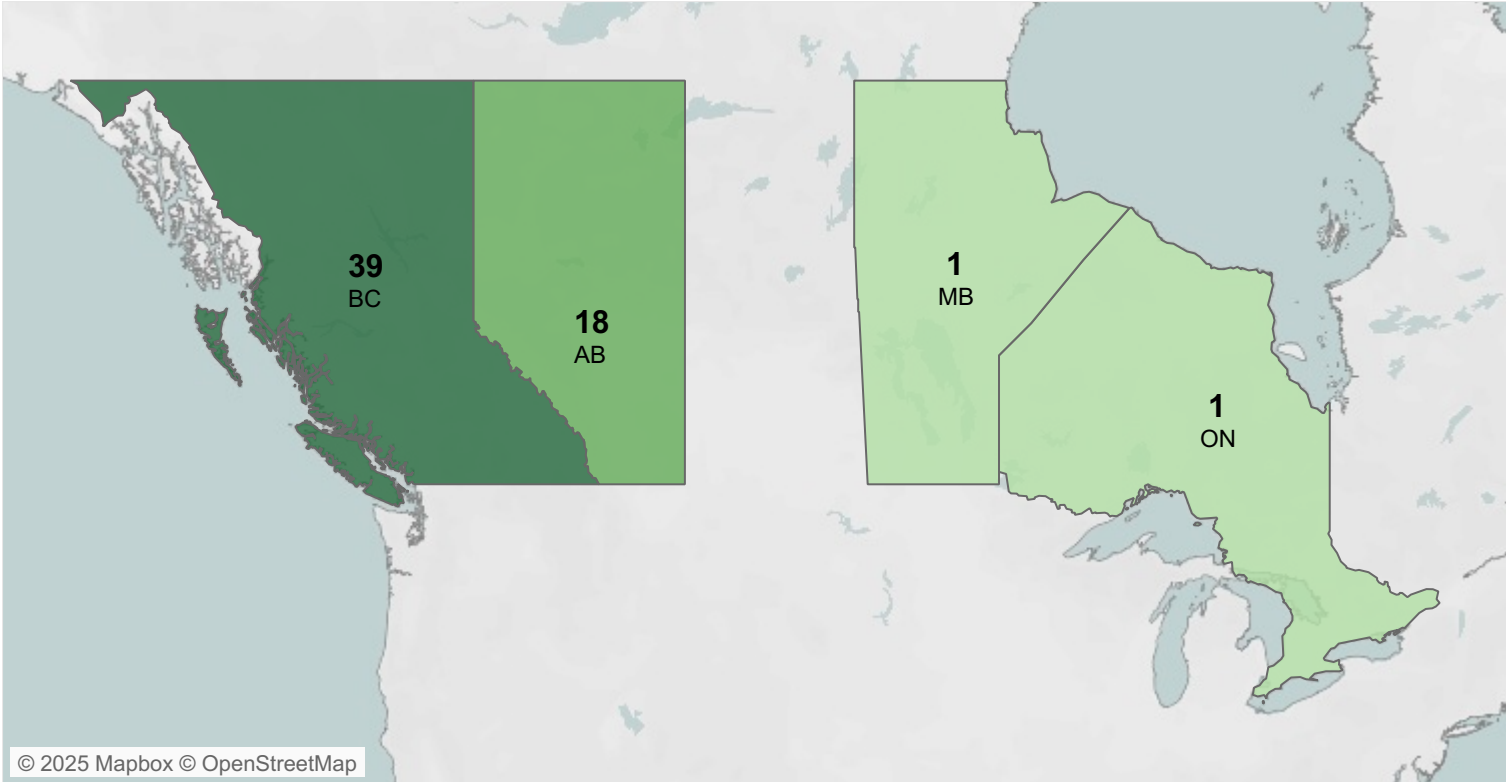
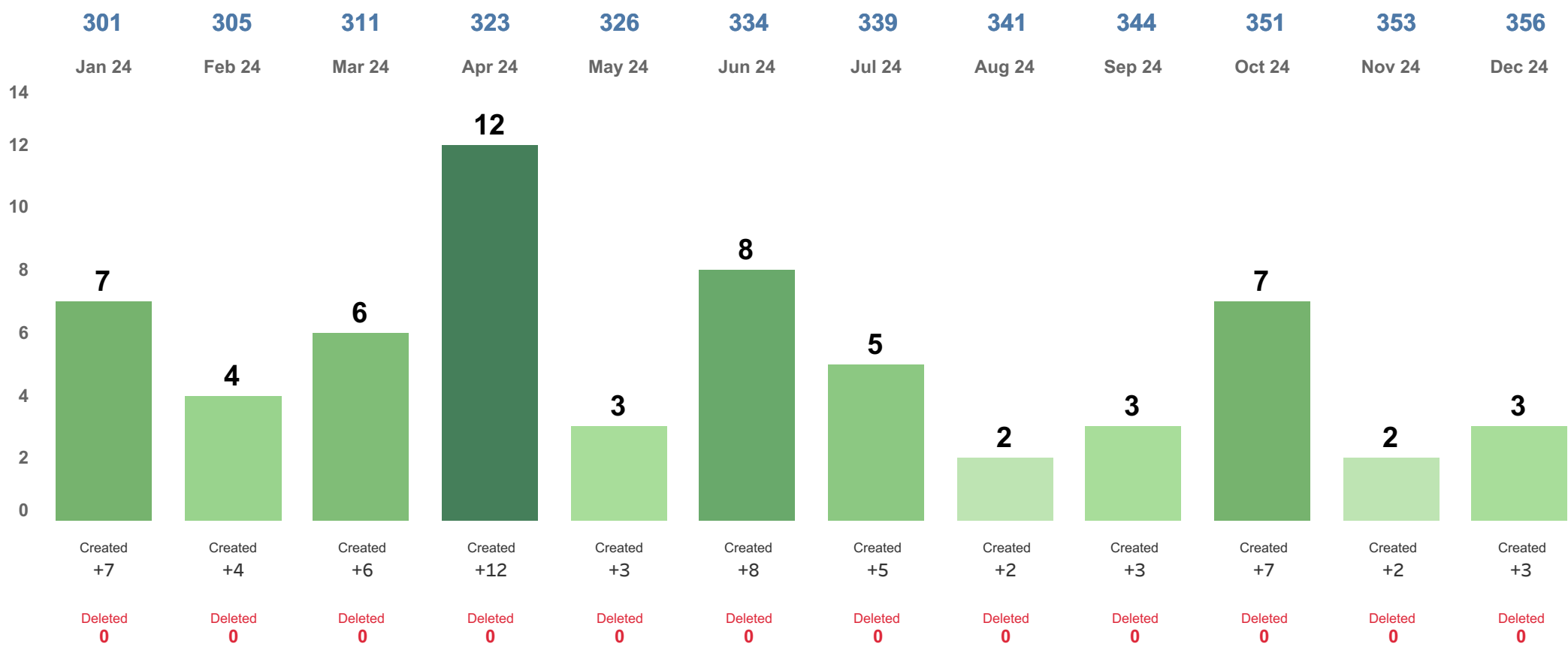
Launch Date: 2018-Aug-14



New Registrations



Net Change Registrations & Running Sum



Country	Province	Total Registered
CA	British Colu...	39
	Alberta	18
	Ontario	1
	Manitoba	1
Grand Total		59

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Program Engagement

Estimated Spend

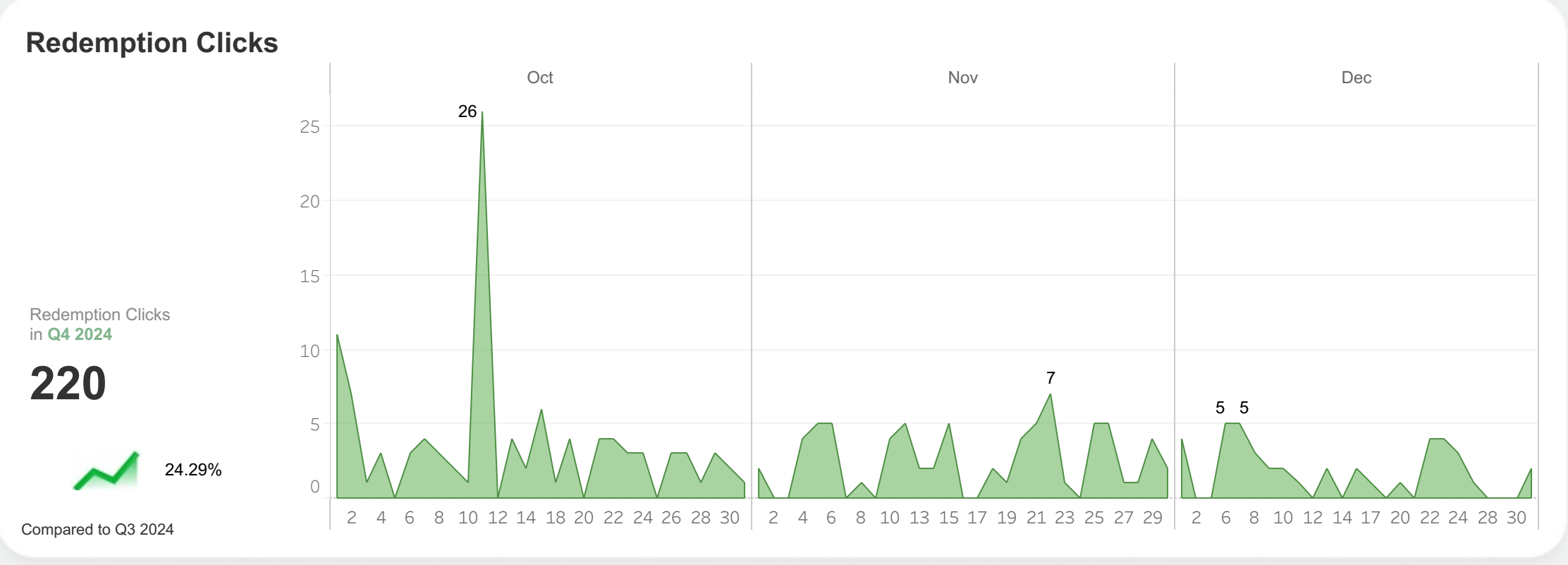
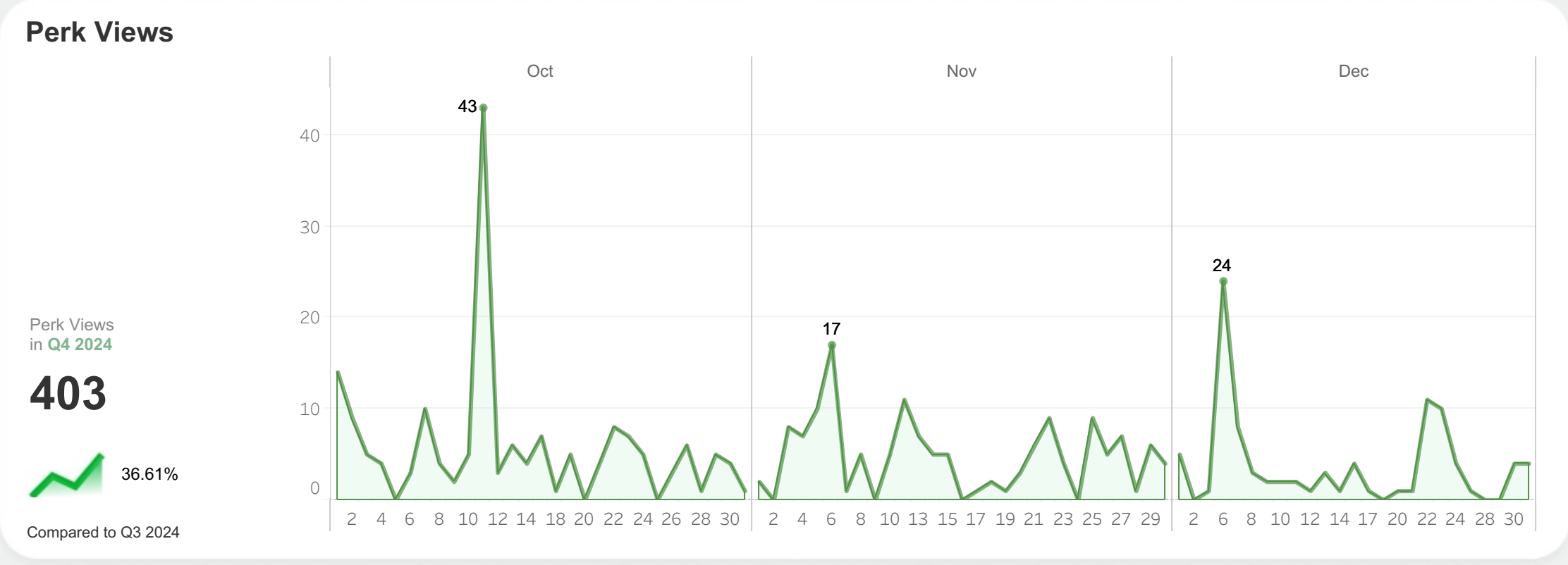
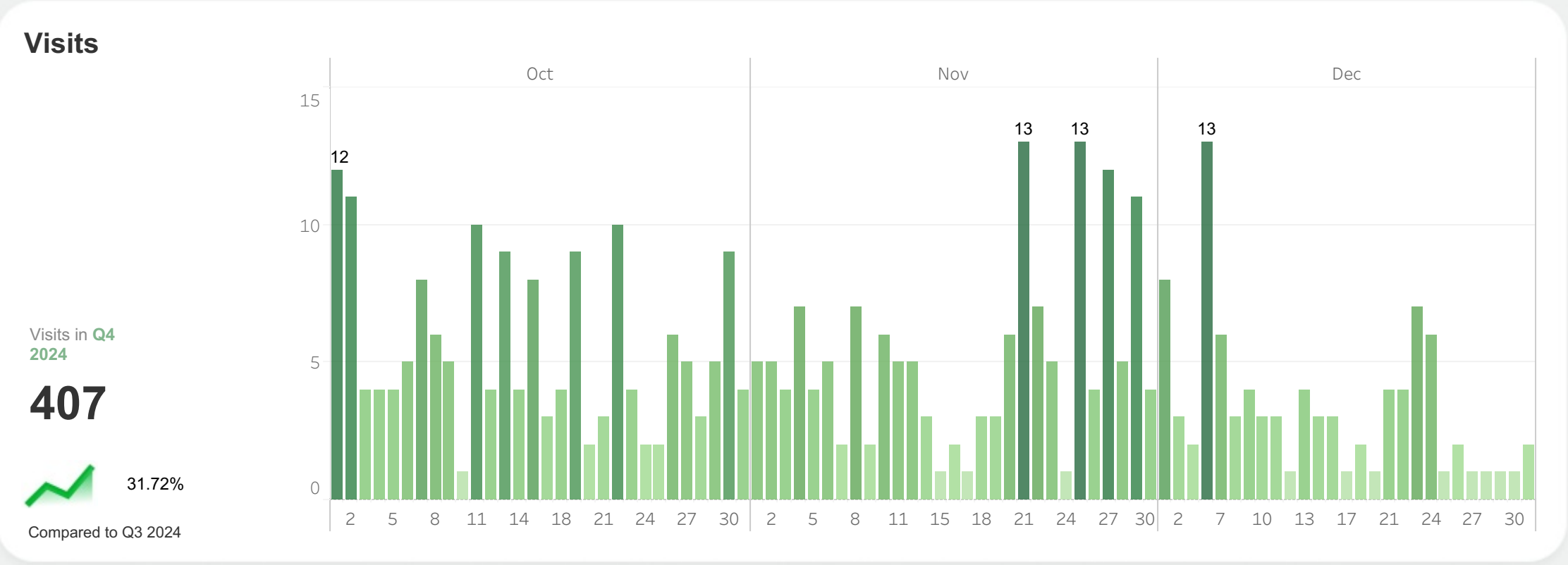


\$ 23,665

Estimated Savings



\$ 3,990



Active Promotions in Q4 2024



09/30/2024 to 10/06/2024	Get Ready for Thanksgiving	11/18/2024 to 11/24/2024	Early Black Friday	12/23/2024 to 12/29/2024	December Deals
09/30/2024 to 10/06/2024	New Perks	11/18/2024 to 11/24/2024	Holiday Gift Guide	12/23/2024 to 12/29/2024	Healthiness is Happiness!
10/07/2024 to 10/13/2024	Dress Up Your Home	11/18/2024 to 11/24/2024	New Balance	12/30/2024 to 01/05/2025	New Year. New You.
10/07/2024 to 10/13/2024	Savings Start Here	11/18/2024 to 11/24/2024	Panasonic		
10/14/2024 to 10/20/2024	Fall Getaway	11/25/2024 to 12/01/2024	Black Friday: Fashion		
10/21/2024 to 10/27/2024	Delightful Discounts	11/25/2024 to 12/01/2024	Black Friday: Home & Living		
10/21/2024 to 10/27/2024	Footwear for Fall	11/25/2024 to 12/01/2024	Black Friday: Tech & Electronics		
10/21/2024 to 10/27/2024	Samsung	12/02/2024 to 12/08/2024	Bosch Sale - Epic Savings Ahead!		
10/21/2024 to 10/27/2024	Small Business Month	12/02/2024 to 12/08/2024	Cyber Monday Week		
10/28/2024 to 11/03/2024	Food & Drink	12/02/2024 to 12/08/2024	Holiday Gift Guide: Fashion & Access..		
10/28/2024 to 11/03/2024	Savings that Shine	12/02/2024 to 12/08/2024	More Cyber Monday Week		
11/04/2024 to 11/10/2024	Lenovo	12/02/2024 to 12/08/2024	Turo		
11/04/2024 to 11/10/2024	Promising Perks	12/05/2024 to 12/06/2024	Shoppers Drug Mart		
11/11/2024 to 11/17/2024	Budget-Friendly Finds	12/09/2024 to 12/15/2024	Holiday Gift Guide: Home & Electroni..		
11/11/2024 to 11/17/2024	Shop Local.	12/16/2024 to 12/22/2024	Boxing Week Preview		
11/11/2024 to 11/17/2024	Winter Getaway	12/23/2024 to 12/29/2024	Boxing Week		

Top 15 Brands by Savings



Brand Name	Spend	Savings
Economical Insurance	\$ 7,695*	\$ 1,539*
Entertainment Benefits Group (EBG)	\$ 1,726	\$ 392
Lenovo	\$ 2,475	\$ 363
Samsung Electronics (AP)	\$ 1,859	\$ 182
Energy One (Ezy Rider) - Calgary	\$ 450	\$ 180
Sleep Country / Dormez Vous	\$ 450	\$ 156
Choice Hotels Canada (AP)	\$ 660	\$ 132
Avis Budget Group (AP - CAN)	\$ 300	\$ 96
Hertz- Thrifty Car Rental	\$ 468	\$ 78
Panasonic (AP)	\$ 185	\$ 75
Dilawri	\$ 1,300	\$ 74
Wyndham Hotels & Resorts (AP)	\$ 360	\$ 72
Dell Canada (AP) (SSEs)	\$ 300	\$ 44
iFit	\$ 300	\$ 44
CheapOair	\$ 525	\$ 42

* - Savings and Spend summed for last 24 months when Perk was active

Top 15 Brands by Activity



Brand Name	Views	Redemption Clicks
Entertainment Benefits Group (EBG)	22	19
Enterprise / Alamo / National	23	15
Samsung Electronics (AP)	16	13
Apple General/Education AP	11	12
Choice Hotels Canada (AP)	15	11
Lenovo	13	11
Avis Budget Group (AP - CAN)	13	9
Hertz- Thrifty Car Rental	12	9
CheapOair	8	7
Wyndham Hotels & Resorts (AP)	6	6
Adidas CA	5	5
All Resort Store	3	5
Garmin	9	5
New Balance	10	5
Panasonic (AP)	6	5

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Engagement Report

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License Details

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Program Engagement

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Traffic

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Glossary

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Traffic

Mobile Sessions

198

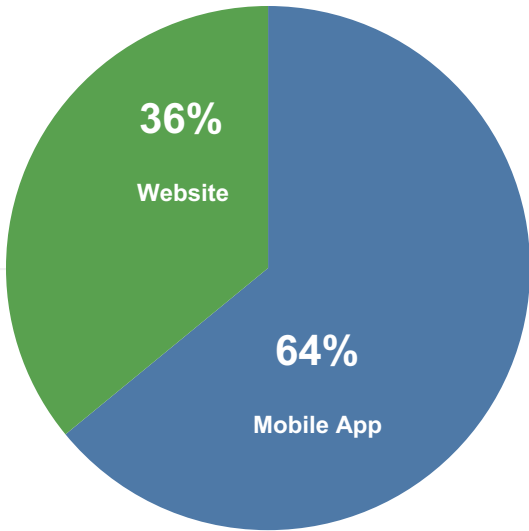
Web Sessions

111

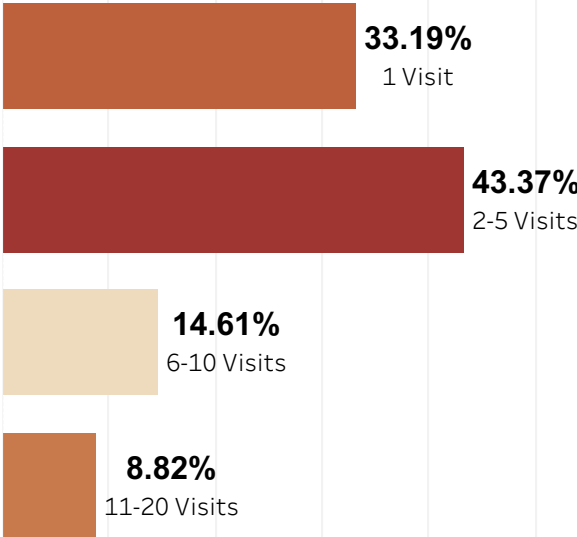
Number of Sessions 309

Number of unique Visitors 160

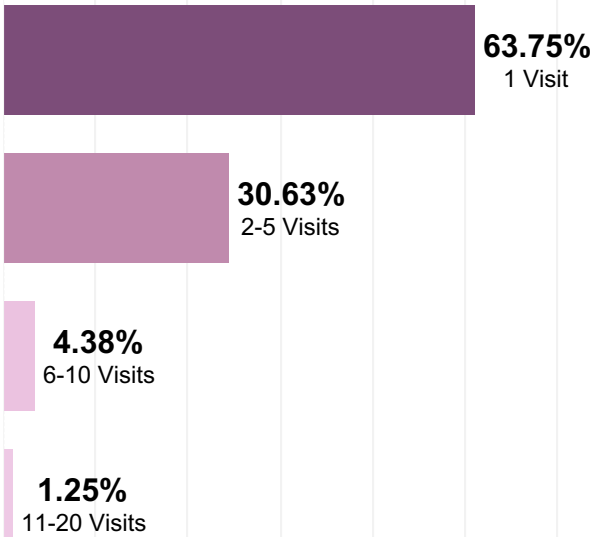
Mobile App vs Web Sessions



Cohorts of Visits, % of Sessions



Cohorts of Visits, % of Visitors



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Glossary

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Overview: The Program Engagement Funnel

The goal of the program is to provide savings and value to your users. This is ultimately achieved by bringing them to the end of engagement funnel whereby a value-added transaction has occurred. Below is a high-level engagement funnel your Customer Success manager considers when consulting on the success of your program. Your engagement report provides some key data points that illustrate the status of your program.



Glossary of Terms

License Details

- Launch Date:

The date that your program was first made available to your organization.
- Total Licenses:

The number of licenses your organization has contracted for users to access the program.
- Registered:

Number of users who have created an account or profile to utilize the program.
- Available:

The number of contracted licenses remaining within your program to be utilized by users.
- Total Family Accounts:

Number of accounts registered by family members who have been invited to the program.
- New Registrations:

User and family member registrations over selected period.
- Net Change Registrations & Running Sum:

Total users + family member registrations over time.
- Provincial Distribution:

Total accounts registered by users based on geographic location of primary address.

Program Engagement

Estimated Spend and Estimated Savings are based on a proprietary algorithm that leverages multiple data points including reported sales, redemption clicks, redemption rates, average spend, and frequency of savings (i.e., one-time savings or aggregated savings through monthly recurring fees in which the discount has been applied). Estimated values are based on your program activity, and corresponding aggregated data.

- Visits:

A visit starts when a user engages with the program on a website or mobile app and ends when they leave or a period of inactivity exceeds one hour.
- Perk Views:

The number of times the detail pages of various offers within the program are viewed by users of your organization.
- Redemption Clicks:

The number of times users have clicked, within a Perk View, the intention to redeem the offer presented.
- Active Promotions:

List of promotions (a logical groupings of offers i.e. Back-to-School, Black Friday, etc.) that were presented to users within the program.

- Top 15 Brands by Savings:

Ranking of available offers based on amount of estimated savings.
- Top 15 Brands by Activity:

Ranking of available offers based on number of redemption clicks.

Traffic

- Sessions:

A session is a group of user interactions with the program that occur within a given time frame. A session starts when a user engages with the program on a website or mobile app and ends after a period of inactivity or when the user closes the browser or mobile app. The session timeout is set to one day of inactivity. This means that if a user is actively engaging with the program (website or mobile app) and navigating from page to page within a day, it is considered as a single session. If a user leaves the program and comes back after a day of inactivity, it is considered a new session.

It's important to note that if a user comes back to the program through the same browser or mobile app within the set session timeout, it will be counted as the same session. However, if the user returns through a different browser or device, it will be counted as a new session as they will appear unique to our system.
- Total Sessions:

Total count of mobile and web sessions.
- Number of Unique Visitors:

Count of unique users that have engaged with the program. It's important to note that if a user comes back to the program through a different browser or device, it will be counted as a Unique Visit.
- Cohort of Visits, % of Sessions:

Average number of visits by user sessions.
- Cohorts of Visits, % of Visitors:

Average number of visits by a user.

- Special Reporting Notes:

In various provinces and territories, pre-paid services are called personal development services under the Consumer Protection Act (CPA). This can include gyms, sports clubs, martial arts classes, dance classes and more. If a consumer signs a membership contract that is protected under a CPA they may be provided with a 10 day cooling-off period in which a purchased membership may be cancelled without penalty. As a result, the reporting of certain brand sales will only include those that have passed any applicable cooling-off period. Sales within the grace period at months end will appear on the following monthly report. For example, a gym membership sold on January 25 would not be reported in the January monthly report. It will appear as a January sale on the following February monthly report.